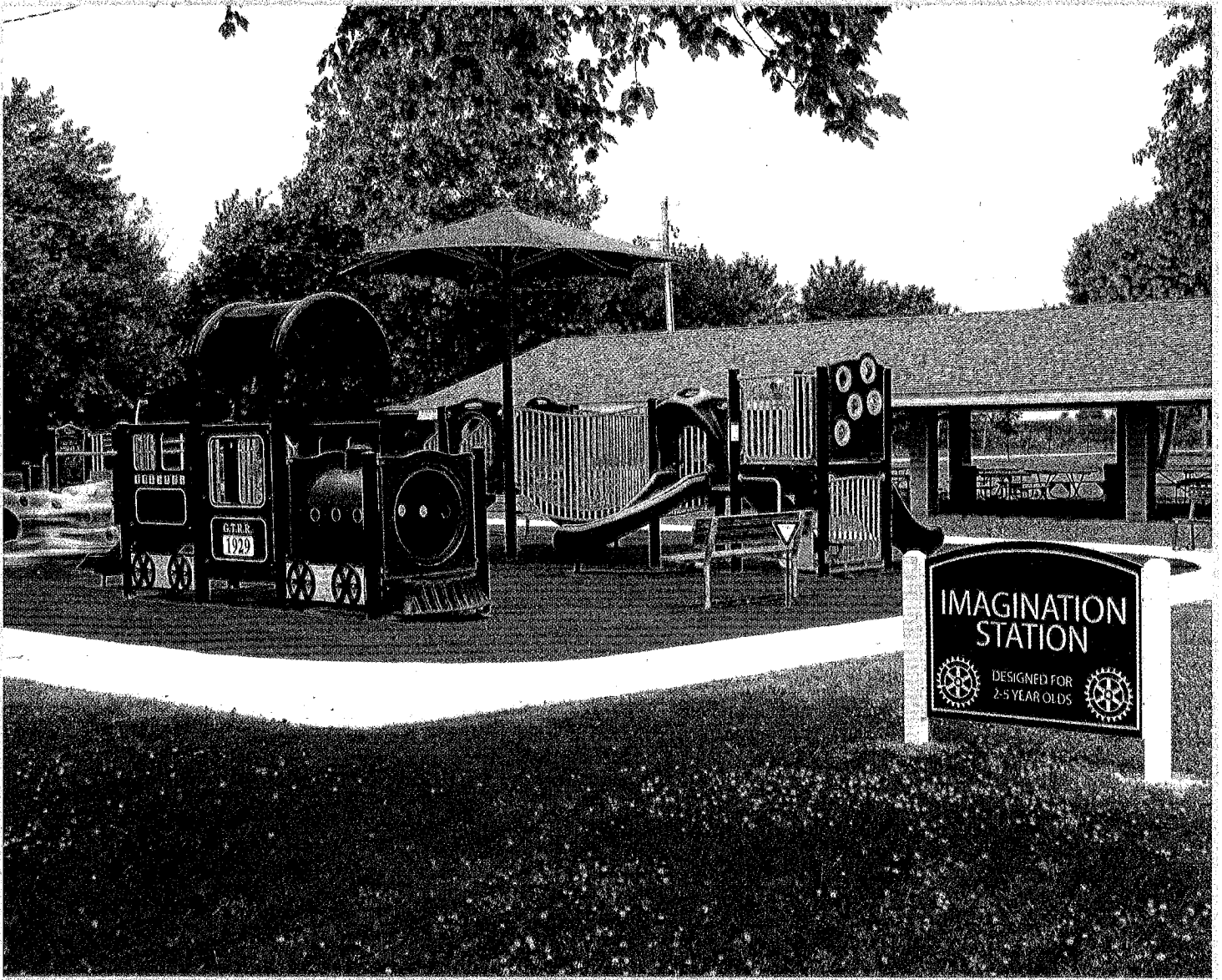




City of Tuscola

Annual Budget

FY 2017



May 1, 2016-April 30, 2017

CITY OF TUSCOLA

OFFICERS AND OFFICIALS

Mayor

Daniel J. Kleiss

Council Members

Scott Day
Dan Cleland
Boyd A. Henderson
Tim Hoey
Mark Maxey
Alan Shoemaker
Dave Slaughter
Phyllis Truitt

City Clerk

Elizabeth Leamon

City Staff

J. Drew Hoel, City Administrator
Alta L. Long, City Treasurer
Craig Hastings, Chief of Police
Steve Hettinger, Building Inspector (PT/Retired)
Denny Cruzan, City Services Foreman
Brian Moody, Fire Chief
Andrew W. B. Bequette - Beckett & Webber, P.C. , City Attorney

The cover picture for this year's budget features the new Imagination Station toddler playground, which made its debut in 2015 at Ervin Park. The playground, specially designed for children ages 2-5 years old, was funded through cooperative efforts of the City of Tuscola, Tuscola Rotary Club, Tuscola Community Foundation, Tuscola Kiwanis Club, Lyondell Basell, in honor of the Benner Family, and many other Tuscola businesses and individuals. Through the efforts of numerous local volunteers, the playground was constructed quickly. Mayor Kleiss dedicated the playground at a reception on August 2, 2015.

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City of Tuscola

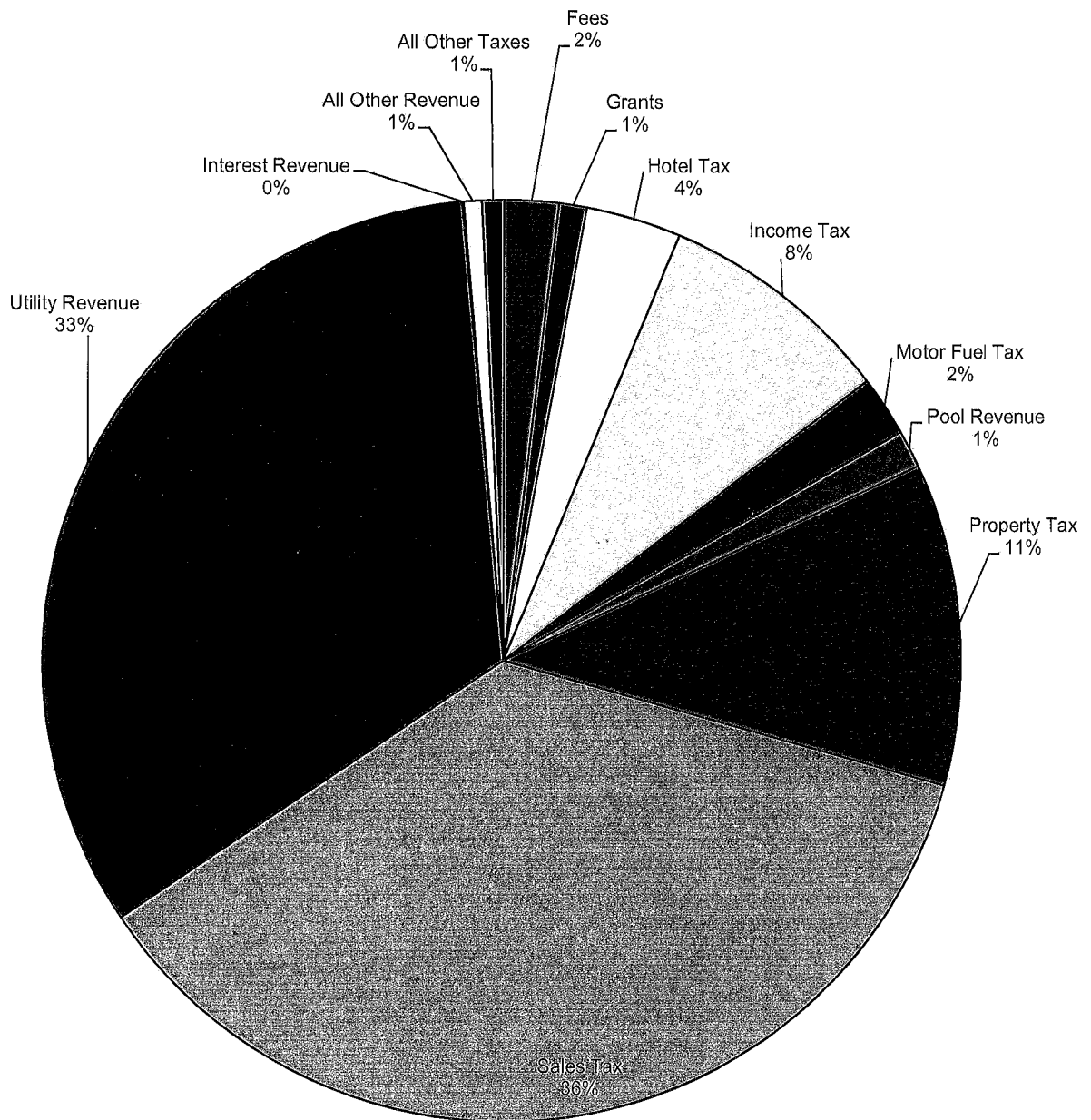
FY 2017 Budget Summary By Department

***Operating budgets only- see page 5 for capital budget*

	<u>Revenues</u>	<u>Expenditures</u>	<u>Net Revenues over Expenditures</u>
<u>General Fund</u>			
Administrative	\$2,263,403	\$517,269	\$1,746,134
Building and Electrical Inspection	\$17,600	\$127,451	(\$109,851)
Municipal Buildings and Grounds	\$58,031	\$188,003	(\$129,972)
Streets and Alleys	\$23,000	\$663,707	(\$640,707)
ESDA	\$0	\$4,000	(\$4,000)
Park	\$49,000	\$197,745	(\$148,745)
Pool	\$73,000	\$148,700	(\$75,700)
Police	\$117,145	\$676,685	(\$559,540)
Fire	\$112,148	\$222,811	(\$110,663)
Economic Development	\$0	\$31,000	(\$31,000)
<u>General Fund Total</u>	<u>\$2,713,327</u>	<u>\$2,777,371</u>	<u>(\$64,044)</u>
<u>Water Fund</u>	<u>\$1,094,474</u>	<u>\$868,531</u>	<u>\$225,943</u>
<u>Sewer Fund</u>	<u>\$655,000</u>	<u>\$405,529</u>	<u>\$249,471</u>
<u>Motor Fuel Fund</u>	<u>\$116,332</u>	<u>\$117,815</u>	<u>(\$1,483)</u>
<u>Tourism Fund</u>	<u>\$213,700</u>	<u>\$241,315</u>	<u>(\$27,615)</u>
<u>Library Fund</u>	<u>\$162,991</u>	<u>\$177,145</u>	<u>(\$14,154)</u>
Total Government (excluding TIF)	\$4,955,824	\$4,587,706	\$368,118
<u>TIF Fund</u>			
TIF Area 1	\$1,413,250	\$1,781,935	(\$368,685)
Amishland Area TIF 2	\$85,015	\$100	\$84,915
Barker/Prairie Street TIF 3	\$27,450	\$146,320	(\$118,870)
<u>TIF Fund Total</u>	<u>\$1,525,715</u>	<u>\$1,928,355</u>	<u>(\$402,640)</u>
Total Government	\$6,481,539	\$6,516,061	(\$34,522)

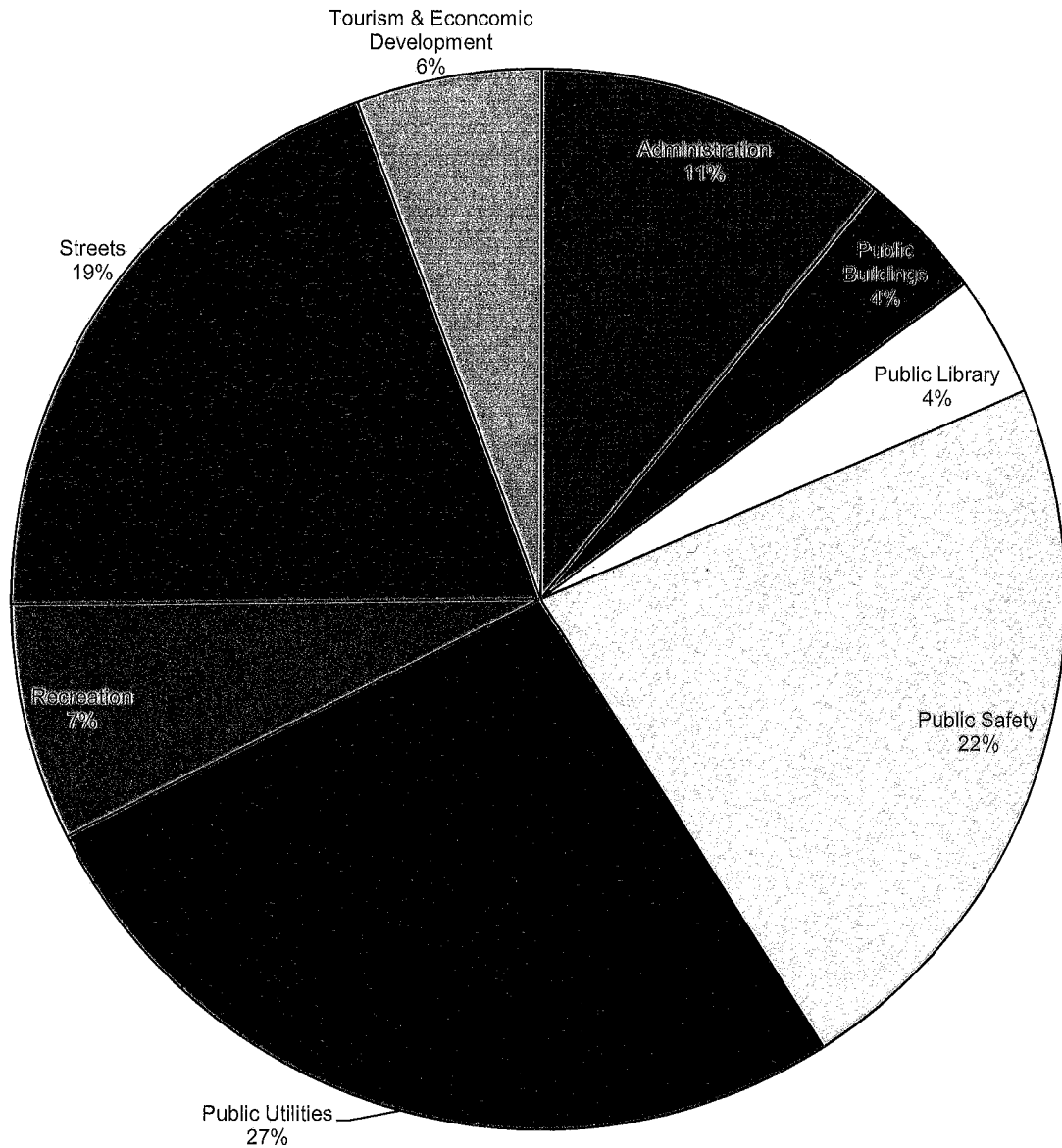
Projected City Revenue Sources FY 2017

Total Projected Revenue \$4,955,824
(Not including TIF District Revenues of \$1,525,715)



Projected City Expenditures FY 2017

Total Projected Expenditures \$4,587,706
(Not including TIF District Expenditures of
\$1,928,355)



City of Tuscola

FY 2017 Budgeted Salary Distribution

	<u>Full Time Equivalent</u>		<u>Full Time Equivalent</u>
<u>General Fund</u>		<u>Water Fund</u>	
<u>Administrative Department</u>		City Services Foreman	.50
City Administrator	.75	Billing/Office Clerk	1.00
City Treasurer	.85	Water Technician	1.2
City Services Foreman	.20		
Office Clerk	1	<u>Sewer Fund</u>	
		City Services Foreman	.3
<u>Building & Electrical Inspection</u>		Office Clerk	1.00
Building/Electrical Inspector	1	Sewer Technician	1.3
Planning/Zoning Commission			
		<u>TIF Fund</u>	
<u>Streets & Alleys Department</u>		<u>Unrestricted Redevelopment Area</u>	
Street Department Employees	5.5	City Administrator	.25
		TEDI Director	1
<u>Park Department</u>		<u>Tourism</u>	
Park Employees	1.5	Marketing Director	.15
		Marketing Assistant	1
<u>Police Department</u>		<u>Library</u>	
Chief	1	Library Director	1
Sergeant	1	Assistant to the Director	.75
Secretary	.75	Circulation Assistants (5)	1.55
Officers	6.25		
<u>Fire Department</u>		<u>Total City Employees</u>	
Fire Chief		Full Time	25
Assistant Fire Chief		Part Time	9
Paid-on-call Meetings			
Paid-on-call Emergency Calls			

FY 2017 CASH BALANCE OVERVIEW

	GENERAL Fund	Water Fund	Sewer Fund	Unrest	TIF Amishland	BP TIF 3	MFT Fund	Tourism Fund	Library Fund
OPERATING									
Beginning Operating Cash Balance	\$ 745,909	\$ 2,294	\$ 315,765	\$ (161,782)	\$ (164,514)	\$ (1,057,980)	\$ 71,126	\$ 255,203	\$ 81,346
Revenue Projections	\$ 3,193,327	\$ 1,094,474	\$ 775,000	\$ 1,534,050	\$ 85,015	\$ 27,450	\$ 116,332	\$ 213,700	\$ 162,991
Transfer to Reserve / Capital Funds	\$ (480,000)	\$ -	\$ (60,000)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Operating Budget	\$ (1,133,298)	\$ (679,988)	\$ (234,115)	\$ (1,646,200)	\$ (100)	\$ (146,320)	\$ -	\$ (183,250)	\$ (67,150)
Wages and Benefits	\$ (1,566,973)	\$ (188,543)	\$ (171,414)	\$ (135,735)	\$ -	\$ -	\$ -	\$ (58,065)	\$ (109,995)
Capital Projects	\$ (77,100)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Debt Service Reserves/Payments	\$ -	\$ (259,699)	\$ (315,782)	\$ -	\$ -	\$ -	\$ (117,815)	\$ -	\$ -
Ending Operating Balance	\$ 681,865	\$ (31,462)	\$ 309,454	\$ (409,667)	\$ (79,599)	\$ (1,176,850)	\$ 69,643	\$ 227,588	\$ 67,192
RESERVES									
Reserve "Rainy day" Fund	\$ 1,034,829								
FY 2017 Reserve Funds	\$ 120,000								
Ending Reserve "Rainy day" Fund	\$ 1,154,829								
STREETS/ROADS MAINTENANCE FUND									
Streets and Roads Maintenance Fund	\$ 120,103								
FY 2017 Reserve Funds	\$ 120,000								
Ending Reserve "Rainy day" Fund	\$ 240,103								
EQUIPMENT REPLACEMENT									
Beginning Equipment Replacement Fund	\$ 749,659	\$ -	\$ 18,634	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
FY 2017 Equipment Replacement Funds	\$ 240,000	\$ -	\$ 60,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Replace 2007 Ford F450 Street Truck (ordered FY 16)	\$ (71,717)								
Leaf Vac Trailer	\$ (50,000)								
Replace 2012 Impala Police Squad Car	\$ (23,000)								
Replace Network Exchange Server	\$ (10,000)								
Building Inspector Vehicle	\$ (20,000)								
Replace 2008 Ford F250 SuperDuty Street Truck	\$ (30,000)								
Total Equipment Replacement	\$ 784,942	\$ -	\$ 78,634	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Fund Cash Balance- 04/30/2017	\$ 2,698,737	\$ (31,462)	\$ 388,088	\$ (409,667)	\$ (79,599)	\$ (1,176,850)	\$ 69,643	\$ 227,588	\$ 67,192
Minimum recommended Fund Balance	\$ 1,300,000	\$ 500,000	\$ 500,000	\$ -	\$ -	\$ -	\$ 100,000	\$ 100,000	\$ 50,000
Balance over (under) recommended	\$ 1,398,737	\$ (531,462)	\$ (111,912)	\$ (409,667)	\$ (79,599)	\$ (1,176,850)	\$ (30,357)	\$ 127,588	\$ 17,192

Budget Overview- FY 2017

Revenue Projections										
	GENERAL Fund	Water Fund	Sewer Fund	Unrest	TIF Amishland	BP TIF 3	MFT Fund	Tourism Fund	Library Fund	
Property Taxes	\$ 484,097			\$ 1,392,500	\$ 85,115	\$ 28,450			\$ 136,591	
State Income Tax	\$ 456,960									
State Replacement Tax	\$ 32,780								\$ 9,700	
State Sales Tax-Local Use	\$ 1,360,000									
Home Rule Sales Tax	\$ 530,000									
Gaming Tax	\$ 100,000									
Liquor License/Franchise Fees	\$ 27,045									
Grant Income	\$ 13,195							\$ 13,250	\$ 5,600	
Interest	\$ 2,300			\$ 15,750	\$ (100)	\$ (1,000)	\$ 300	\$ 100	\$ 100	
Other Income	\$ 21,000			\$ 5,000				\$ 15,350	\$ 11,000	
Building Dept. Income	\$ 17,600									
Municipal Buildings Income	\$ 11,000									
Pool Income	\$ 73,000									
Police Income	\$ 38,050									
Fire Department Income	\$ 26,300									
Water Income		\$ 1,094,474								
Sewer Income			\$ 715,000							
MFT Allotment							\$ 116,032	\$ 185,000		
Hotel/Motel Tax										
Total Fund Revenue	\$ 3,193,327	\$ 1,094,474	\$ 715,000	\$ 1,413,250	\$ 85,015	\$ 27,450	\$ 116,332	\$ 213,700	\$ 162,991	
Operating Budget- Routine Expenses										
Administrative Expenses	\$ 238,575									
Building Inspection Department	\$ 43,950									
Municipal Buildings and Grounds	\$ 188,003									
Street Department	\$ 281,700									
ESDA	\$ 4,000									
Park	\$ 59,020									
Pool	\$ 63,300									
Police Department	\$ 135,900									
Fire Department	\$ 87,850									
Economic Development	\$ 31,000									
Water Department		\$ 679,988								
Sewer Department			\$ 234,115							
TIF-Unrestricted District				\$ 1,646,200						
TIF- Amishland District				\$ 100						

City of Tuscola

FY 2017 General Fund Budget

Administrative Department

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Administrative Revenues</u>					
01-100-4110	Property Taxes - Audit	5,650	5,696	5,841	Levy passed 12/15
01-100-4140	Property Taxes - General	77,773	77,726	80,130	Levy passed 12/15
01-100-4155	Property Taxes- Work Comp	25,713	25,689	26,527	Levy passed 12/15
01-100-4180	Property Taxes - Retirement	95,646	95,582	98,625	Levy passed 12/15
01-100-4220	State Income Tax	443,520	478,366	456,960	IML 12/15 estimate
01-100-4230	State Replacement Tax	37,600	39,021	32,780	IML 12/15 estimate; less overpayment
01-100-4240	State Sales Tax-Local Use	1,420,000	1,381,334	1,360,000	
01-100-4245	Home Rule Sales Tax	560,000	526,514	530,000	
01-100-4250	Gaming Tax	65,000	83,902	100,000	
01-000-1176	Restrict for Reserve Fund	(120,000)	(120,000)	(120,000)	
01-000-1177	Restrict for Capital Replaceme	(240,000)	(240,000)	(240,000)	
01-000-1178	Restrict for Streets/Roads	(120,000)	(120,000)	(120,000)	
01-100-4510	Liquor License	10,500	13,586	12,000	
01-100-4600	Cultural Arts Alliance Income		1,125	5,000	
01-100-4800	Franchise Fees	44,000	35,604	15,045	Remove MediaCom and Frontier
01-100-4810	Grant Income	13,195	13,195	13,195	Ambulance Agreements
01-100-4820	Interest-Cashford Fund	100	57	50	
01-100-4825	Interest-Restricted Investments	1,500	2,314	1,500	
01-100-4830	Interest Unrestricted	500	1,042	750	
01-100-4900	Other Income-Admin	5,000	5,668	5,000	
<u>Total Revenues</u>		2,325,697	2,306,422	2,263,403	

<u>Administrative Expenditures</u>					
01-100-5140	Salaries- Regular	166,851	166,851	169,437	
01-100-5145	Salaries- Officials	39,900	35,800	39,900	
01-100-5150	Salaries- Overtime	2,500	179	2,500	
01-100-5160	Employee Insurance	30,558	31,590	34,174	includes \$1,000 for HRA/125 review
01-100-5165	IMRF	18,954	17,128	16,469	
01-100-5170	FICA	15,816	15,968	16,014	
01-100-5172	SUTA	200	229	200	
01-100-5175	Substance Abuse Program	1,500	1,686	2,500	
01-100-5180	Ordinance Update & Publ.	5,000	3,544	5,000	
01-100-5200	Legal	12,000	12,026	12,000	
01-100-5204	Audit	6,000	5,476	6,000	
01-100-5215	Work Comp Insurance	55,000	43,920	47,225	
01-100-5220	Bonding Insurance	150	-	150	
01-100-5230	Postage	5,200	5,659	6,000	
01-100-5240	Office Supplies	5,000	5,187	5,500	

FY 2017 General Fund Budget

Administrative Department

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
01-100-5245	Capital Outlay		29,859		<i>See page 5 for additional capital detail</i>
01-100-5255	Communications/Telephone	6,600	6,324	7,000	
01-100-5260	Computer Support	7,500	7,160	8,000	
01-100-5280	Travel, Training & Education	3,000	1,466	4,000	
01-100-5283	Memberships/Subscriptions	2,500	2,371	2,500	
01-100-5285	Vehicle Fuel	3,800	2,336	3,200	
01-100-5290	Vehicle Maintenance	1,000	703	1,000	
01-100-5295	Utilities	8,610	7,651	8,500	
01-100-5310	Animal Control	1,500	-	1,500	
01-100-5345	Small Equipment	15,000	1,923	15,000	
01-100-5455	Comm. Activity Subsidy	1,500	1,500	1,500	Scouts grant for monitoring landscape waste facility
01-100-5455	Ambulance Subsidy	86,500	86,500	86,500	
01-100-5455	Cashford Grants	-	-	-	
01-100-5460	Cultural Arts Alliance Exp	-	203	5,000	
01-100-5499	Miscellaneous	10,000	9,384	10,500	Christmas Bonus; Bank fees; funeral flowers, etc.
<u>Total Administrative Expenditures</u>		512,139	502,625	517,269	

FY 2017 General Fund Budget

Building & Electrical Inspection Department

		<u>FY 2016</u>	<u>FY 2016</u>	<u>FY 2017</u>	<u>Budget Comments</u>
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	
<u>Building Department Revenues</u>					
01-110-4500	Permit Fees	10,000	8,176	10,000	
01-110-4510	Electrical Licenses	2,100	2,400	2,500	
01-110-4700	Developer Engineering Fees	5,000	-	5,000	
01-110-4900	Other Income	100	100	100	
<u>Total Revenues</u>		17,200	10,676	17,600	
<u>Building Department Expenditures</u>					
01-110-5140	Salaries- Regular	53,409	36,155	57,102	
01-110-5145	Salaries- Officials and Volunteers	1,200	300	1,200	
01-110-5160	Employee Insurance	13,051	5,177	15,335	
01-110-5165	IMRF	6,067	7,741	5,296	
01-110-5170	FICA	4,178	2,739	4,460	
01-110-5172	SUTA	93	33	108	
01-110-5180	Notice Publication	500	70	500	
01-110-5206	Engineering Services	5,000	-	5,000	
01-110-5209	Junk Property Enforcement/Clean up	10,000	-	25,000	
01-110-5220	Bonding	50	50	100	
01-110-5245	Capital Outlay		-	-	
01-110-5255	Communications/Telephone	1,050	380	1,500	
01-110-5280	Travel, Training, & Education	2,500	429	3,500	
01-110-5283	Memberships and subscriptions	1,400	1,806	1,750	
01-110-5285	Vehicle Fuel	2,500	540	2,500	
01-110-5290	Vehicle Maintenance	2,500	102	2,500	
01-110-5345	Small Equipment	500	-	1,000	
01-110-5420	Supplies and Parts	250	4	350	
01-110-5499	Miscellaneous	100	739	250	
<u>Total Expenditures</u>		104,348	56,266	127,451	

FY 2017 General Fund Budget

Municipal Buildings Department

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Municipal Buildings Revenues</u>					
01-120-4150	Property Taxes - Liability Ins.	45,603	45,573	47,031	Levy passed 12/15
01-120-4850	Building Rent & Leases	11,500	4,789	10,000	
01-120-4900	Other Income-Mun Bldg	1,000	193	1,000	
<u>Total Revenues</u>		58,103	50,555	58,031	
<u>Municipal Buildings Expenditures</u>					
01-120-5140	Salaries- Regular	-	-	-	
01-120-5150	Salaries- Overtime	-	-	-	
01-120-5160	Employee Insurance	-	-	-	
01-120-5165	IMRF	-	-	-	
01-120-5170	FICA	-	-	-	
01-120-5172	SUTA	-	-	-	
01-120-5185	Leases	3,500	3,482	3,400	
01-120-5210	Property/Liability Insurance	99,708	67,251	110,018	Includes Max loss billing
01-120-5245	Capital Outlay		378,724	12,335	Hail Damage Repairs
01-120-5255	Communications/Telephone	750	627	1,950	add Comm Bldg internet
01-120-5265	Real Estate Taxes/ Drainage Tax	1,000	627	1,000	
01-120-5295	Utilities	20,400.00	18,232	20,000	
01-120-5300	Vending	500	203	-	
01-120-5325	Landscape Maintenance	2,500	500	2,500	Incl. \$2,000 for tree planting
01-120-5345	Small Equipment	1,000	1,555	6,000	Décor and items for Community Building
01-120-5420	Supplies & Parts	4,100	2,418	4,100	
01-120-5423	Cleaning	6,200	4,930	6,200	Includes alcohol event cleaning
01-120-5425	Repairs & Maintenance	20,000	23,295	20,000	includes possible city hall elect door locks
01-120-5499	Miscellaneous	500	-	500	
<u>Total Expenditures</u>		160,158	501,843	188,003	

FY 2017 General Fund Budget

Streets & Alleys Department

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
<u>Street Department Revenues</u>					
01-130-4190	Property Taxes - Road & Bridge	22,000	20,148	22,000	
01-130-4900	Other Income	1,000	2,379	1,000	
<u>Total Revenues</u>		23,000	22,527	23,000	
<u>Street Department Expenditures</u>					
01-130-5140	Salaries - Regular	224,421	224,454	228,921	
01-130-5150	Salaries - Overtime	16,832	5,701	17,169	
01-130-5155	Salaries - Summer	8,788	13,710	8,788	
01-130-5160	Employee Insurance	72,313	74,779	86,144	
01-130-5165	IMRF	25,288	22,527	22,251	
01-130-5170	FICA	17,840	19,320	18,184	
01-130-5172	SUTA	550	466	550	
01-130-5245	Capital Outlay		-		<i>see page 5 for additional capital detail</i>
01-130-5255	Communications/Telephone	1,200	1,076	1,200	
01-130-5280	Travel, Training, and Education	500	110	500	
01-130-5285	Vehicle Fuel	21,000	13,845	21,000	
01-130-5290	Vehicle Maintenance	20,000	18,348	20,000	
01-130-5295	Utilities	45,100	41,983	45,000	
01-130-5340	Uniforms	1,000	783	500	
01-130-5345	Small Equipment	5,000	329	5,000	
01-130-5420	Supplies and Parts	5,000	3,464	5,000	
01-130-5425	Repairs and Maintenance	3,000	1,510	3,000	
01-130-5435	Storm Sewer/Drainage R & M	50,000	13,088	50,000	Niles Storm Sewer sleeving
01-130-5440	Street/Alley/Curb Maintenance	125,000	95,076	125,000	Sidewalks; salt; rock; road patch; annual chip and tar maintenance
01-130-5445	Sidewalk Reimbursement	5,000	-	5,000	
01-130-5499	Miscellaneous	500	79	500	
<u>Total Expenditures</u>		648,332	550,648	663,707	

FY 2017 General Fund Budget

ESDA Department

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
<u>ESDA Revenues</u>					
01-140-4120	Civil Defense Tax	-	-	-	Levy passed 12/15
01-140-4900	ESDA Other Income	-	8,323	-	Levy passed 12/15
<u>Total Revenues</u>		-	8,323	-	
<u>ESDA Expenditures</u>					
01-140-5245	Capital Outlay	-	-	-	
01-140-5255	Communications/Telephone	3,000	1,858	3,000	Incl. Code Red; internet for weather watch
01-140-5280	Travel, Training & Education	-	-	-	
01-140-5420	Supplies & Parts	-	-	-	
01-140-5425	Repairs & Maintenance	1,000	10,744	1,000	
01-140-5499	Miscellaneous	-	-	-	
<u>Total Expenditures</u>		4,000	12,602	4,000	

FY 2017 General Fund Budget

Park Department

		<u>FY 2016</u>	<u>FY 2016</u>	<u>FY 2017</u>	<u>Budget Comments</u>
		<u>Budget</u>	<u>Actual</u>	<u>Budget</u>	
<u>Park Department Revenues</u>					
01-150-4160	Property Taxes - Park	37,820	37,794	39,000	Levy passed 12/15
01-150-4441	Tree Memorial Program	1,000	-	1,000	
01-150-4900	Other Income- Park	750	54,996	9,000	TCF for playground
<u>Total Revenues</u>		39,570	92,791	49,000	
<u>Park Department Expenditures</u>					
01-150-5140	Salaries - Regular	52,417	46,770	53,464	
01-150-5150	Salaries - Overtime	1,500	340	1,500	
01-150-5155	Salaries - Temporary	11,100	8,483	11,100	
01-150-5160	Employee Insurance	17,632	17,480	21,126	
01-150-5165	IMRF	4,515	3,659	4,166	
01-150-5170	FICA	4,859	3,989	4,939	
01-150-5172	SUTA	328	172	330	
01-150-5245	Capital Outlay	80,000	156,341	42,100	Remaining on Lion Fountain; ball diamond backstop
01-150-5255	Communications/ Telephone	600	454	600	
01-150-5280	Travel, Training, & Education	200	20	200	
01-150-5285	Vehicle/Equipment Fuel	4,000	2,095	4,000	
01-150-5290	Vehicle/Equipment Maintenance	4,500	1,312	4,500	
01-150-5295	Utilities	14,000.00	12,804	14,000	
					\$1,500 fertilizer program; \$2,500 ball diamond; \$500 Fish for Wimple; \$1,000 mulch for new swing
01-150-5325	Landscape Maintenance	6,500	1,727	7,500	
01-150-5340	Uniforms	500	293	250	
01-150-5345	Small Equipment	1,500	1,081	5,670	\$4,170 for soccer goals
01-150-5420	Supplies & Parts	5,800	3,250	5,800	
01-150-5425	Repairs & Maintenance	10,000	6,614	15,000	Includes volley ball fix up items/lights; new water line
01-150-5451	Tree Memorial Program	1,000	-	1,000	
01-150-5499	Miscellaneous	500	116	500	
<u>Total Expenditures</u>		221,451	266,998	197,745	

FY 2017 General Fund Budget

Pool Department

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
<u>Pool Department Revenues</u>					
01-160-4400	Admissions	55,000	39,368	55,000	
01-160-4410	Concessions	8,000	6,136	8,000	
01-160-4420	Lessons	3,500	3,236	3,500	
01-160-4430	Rentals	5,500	4,458	5,500	
01-160-4900	Other Income (incl cash +/-)	1,000	200	1,000	
<u>Total Revenues</u>		73,000	53,398	73,000	
<u>Pool Department Expenditures</u>					
01-160-5110	Advertising	250	200	250	
01-160-5150	Salaries- Overtime	-	-	-	
01-160-5155	Salaries- Temporary	55,000	52,239	55,000	
01-160-5170	FICA	4,200	4,062	4,200	
01-160-5172	SUTA	1,200	292	1,200	
01-160-5174	Sales/Use Tax	250	141	250	
01-160-5245	Capital Outlay		-	25,000	Pool Cover
01-160-5255	Communications/Telephone	700	454	700	
01-160-5280	Training	2,000	1,283	2,000	
01-160-5295	Utilities	30,000	27,193	30,000	
01-160-5315	Chemicals	12,000	10,071	12,000	
01-160-5320	Concession Supplies	4,000	2,944	4,000	
01-160-5345	Small Equipment	7,500	434	7,500	Umbrellas; \$5,000 add'l shade area
01-160-5420	Supplies & Parts	600	229	600	
01-160-5425	Repairs & Maintenance	5,000	2,655	5,000	
01-160-5499	Miscellaneous	1,000	116	1,000	
<u>Total Expenditures</u>		123,700	102,314	148,700	

FY 2017 General Fund Budget

Police Department

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
<u>Police Department Revenues</u>					
01-170-4170	Property Taxes - Police	76,735	76,684	79,095	Levy passed 12/15
01-170-4700	Fees & Fines	22,000	19,067	22,000	
01-170-4720	Drug Fund Income	5,000	990	5,000	
01-170-4810	Grant Income	1,000	2,000	2,000	
01-170-4830	Investment Interest- Police	50	2	50	
01-170-4900	Other Income- Police	9,000	19,088	9,000	incl. Shop w/ Cop program; FY 15 Hail Damage
<u>Total Revenues</u>		113,785	117,832	117,145	
<u>Police Department Expenditures</u>					
01-170-5140	Salaries - Regular	359,736	349,798	368,645	
01-170-5150	Salaries - Overtime	26,980	22,422	27,648	
01-170-5160	Employee Insurance	84,914	87,395	94,548	
01-170-5165	IMRF	37,411	33,152	33,567	
01-170-5170	FICA	5,165	6,939	5,750	
01-170-5172	SUTA	585	655	627	
01-170-5240	Office Supplies	3,000	2,867	3,000	
01-170-5245	Capital Outlay	10,000	65,134	10,000	2 In-car computers; see page 5 for capital detail
01-170-5255	Communications/Telephone	10,000	10,494	10,000	
01-170-5260	Computer Support	2,000	2,147	2,500	
01-170-5280	Travel, Training & Education	15,000	4,666	10,000	
01-170-5283	Memberships & Subscriptions	400	105	400	
01-170-5285	Vehicle Fuel	30,000	12,336	30,000	
01-170-5290	Vehicle Maintenance	30,000	35,374	30,000	
01-170-5295	Utilities	7,775	5,569	7,000	
01-170-5330	Drug Fund	5,000	-	5,000	
01-170-5340	Uniforms	8,000	4,128	7,000	
01-170-5345	Small Equipment	16,500	18,756	15,500	in-car camera, 2 tazers, network printer/copier
01-170-5420	Supplies & Parts	2,000	866	2,000	
01-170-5425	Repairs & Maintenance	4,000	5,524	5,500	\$1000 disposal for bullet blocks
01-170-5499	Miscellaneous	9,000	4,598	8,000	*Incl. Shop w/ Cop program
<u>Total Expenditures</u>		667,466	672,924	676,685	

FY 2017 General Fund Budget

Fire Department

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
<u>Fire Department Revenues</u>					
01-180-4130	Property Taxes - Fire	83,308	83,258	85,848	Levy passed 12/15
01-180-4700	Fees & Fines- Fire	5,000	4,505	5,000	
01-180-4710	Special Bequests	10,000	4,484	10,000	
01-180-4750	Fire Insurance-2%	8,000	9,198	8,000	
01-180-4810	Grant Income- Fire	3,000	5,300	3,000	Poss Lyondell training
01-180-4820	Interest- Fire	50	39	50	
01-180-4900	Other Income- Fire	250	560	250	
<u>Total Revenues</u>		109,608	107,343	112,148	
<u>Fire Department Expenditures</u>					
01-180-5145	Salaries - Officials & Volun	120,000	122,423	121,500	
01-180-5165	IMRF	2,500	2,236	2,500	
01-180-5170	FICA	9,500	9,320	10,226	
01-180-5172	SUTA	2,500	556	735	
01-180-5240	Office Supplies	400	172	400	
01-180-5245	Capital Outlay		-		See page 5 for capital detail
01-180-5255	Communications/ Telephone	1,650	1,402	1,650	
01-180-5260	Computer Support	2,000	775	2,000	
01-180-5280	Travel, Training, & Educatio	6,000	5,707	7,000	Poss Lyondell training
01-180-5283	Memberships & Subscriptio	1,100	448	1,100	
01-180-5285	Vehicle Fuel	4,000	2,453	4,000	
01-180-5290	Vehicle Maintenance	15,000	17,495	15,000	
01-180-5295	Utilities	6,100	5,292	6,100	
01-180-5340	Uniforms	500	2,615	500	
01-180-5345	Small Equipment	22,500	18,159	24,500	
01-180-5370	Fire Prevention	1,500	1,275	1,500	
01-180-5410	EMS Operations	2,600	1,547	2,600	
01-180-5420	Supplies & Parts	2,000	1,193	2,000	
01-180-5425	Repairs & Maintenance	9,000	4,327	9,000	
01-180-5430	Special Bequests	10,000	6,369	10,000	
01-180-5499	Miscellaneous	500	1,248	500	
<u>Total Expenditures</u>		219,350	205,012	222,811	

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FY 2017 General Fund Budget

Economic Development Department

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
<u>Economic Development Department Revenues</u>					
01-190-4810	Grant Income	-	-	-	
<u>Total Revenues</u>		-	-	-	
<u>Economic Development Expenditures</u>					
01-190-5250	Development	50,000	28,248	31,000	Higgins RDA
<u>Total Expenditures</u>		50,000	28,248	31,000	

FY 2017 General Fund Recap

	<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>
<i>Total Gen Fund Revenues</i>	2,759,963	2,769,866	2,713,327
<i>Total Gen Fund Expenditures</i>	2,710,943	2,899,480	2,777,371
<i>Rev Over Expenditures</i>	\$49,020	(\$129,614)	(\$64,044)

City of Tuscola

FY 2017 Water Fund Budget

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
02-100-4610	Bulk Water Sales	2,000	831	2,000	
02-100-4620	Meter Connections	6,000	10,070	6,000	
02-100-4630	Metered Water Sales	983,650	983,004	1,057,424	
02-100-4635	Water Penalties	15,000	14,700	15,000	
02-100-4700	Fees & Fines- NSF, Reconnect	7,000	6,847	7,300	
02-100-4810	Grant Income	0	0	0	
02-100-4820	Interest-Restricted Investments	500	421	500	
02-100-4830	Interest-Investments	250	58	250	
	Reserve Fund	0	0	0	Per Rate Study Schedule
02-100-4900	Other Revenue	6,000	8,067	6,000	Agency bookkeeping
<u>Total Revenues</u>		1,020,400	1,023,999	1,094,474	

Expenditures

02-100-5125	Bad Debt	1,000	33	1,000	
02-100-5130	Interest-Bonds	93,801	25,165	93,801	Interest and Ammortization
02-100-5137	Bond Paying Agent Fees	500	133	500	
02-100-5140	Salaries - Regular	120,935	120,959	122,969	
02-100-5150	Salaries - Overtime	9,070	2,010	9,223	
02-100-5155	Salaries - Temporary	0	0	0	
02-100-5160	Employee Insurance	30,158	29,868	33,947	
02-100-5165	IMRF	13,441	12,040	12,805	
02-100-5170	FICA	9,252	8,408	9,407	
02-100-5172	SUTA	192	195	192	
02-100-5180	Notice Publication	750	465	750	
02-100-5200	Legal & Professional	6,400	6,400	6,400	
02-100-5204	Audit	2,500	1,941	2,500	
02-100-5206	Engineering	5,000	0	5,000	
02-100-5210	Property Liability Insurance	9,377	6,024	9,880	Includes Max Loss billing
02-100-5215	Work Comp Insurance	5,500	5,007	5,500	
02-100-5230	Postage	7,500	7,210	8,000	
02-100-5240	Office Supplies	2,200	912	2,200	
02-100-5245	Capital Outlay	25,000	40,802	0	Hail Damage Repairs
02-100-5255	Communications/Telephone	1,600	1,018	1,600	Includes meter backhaul fee
02-100-5260	Computer Support	4,500	3,519	4,500	includes support contracts

City of Tuscola

FY 2017 Water Fund Budget

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
02-100-5277	Bond Issuance Costs Amort	0	0	0	
02-100-5280	Travel, Training, & Education	1,000	360	750	
02-100-5283	Memberships and Subscriptions	750	596	750	
02-100-5285	Vehicle Fuel	6,000	3,096	4,500	
02-100-5290	Vehicle Maintenance	5,000	137	2,500	
02-100-5295	Utilities	7,200	3,228	6,500	
02-100-5315	Chemicals	3,000	4,153	3,500	
02-100-5340	Uniforms	1,000	203	500	
02-100-5345	Small Equipment	4,000	3,812	4,000	
02-100-5375	Joint Pipeline	20,000	0	5,000	
02-100-5380	Purchased Water	422,000	418,694	482,357	*add QIP+ past QIP to IAWC
02-100-5385	Laboratory Testing	3,000	886	2,500	
02-100-5425	Repairs & Maintenance	35,000	25,036	25,000	
02-100-5499	Miscellaneous	500	536	500	
<u>Total Expenditures</u>		857,127	732,845	868,531	
<u>Revenues Over Expenditures</u>		163,273	291,153	225,943	

City of Tuscola

FY 2017 Sewer Fund Budget

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
03-100-4620	Meter Connections	3,000	1,960	3,000	
03-100-4635	Sewer Penalties	12,500	11,390	12,500	
03-100-4640	Sewer Revenue	683,850	690,871	683,850	
03-100-4810	Grant Income	-	-	-	
03-100-4820	Interest-Restricted Investment	500	413	500	
03-100-4830	Interest	50	474	50	
03-100-4650	Farm Revenue	15,000	1,274	15,000	
	Restricted Replacement Fund	(60,000)	(60,000)	(60,000)	
03-100-4900	Other Revenue	100	741	100	
<u>Total Revenues</u>		655,000	647,123	655,000	
<u>Expenditures:</u>					
03-100-5125	Bad Debt	1,000	11	1,000	
03-100-5130	Bond Interest	38,015	38,015	38,015	Interest and Amortization
03-100-5137	Bond Agent Fees	500	133	500	
03-100-5140	Salaries-Regular	100,089	100,112	105,105	
03-100-5150	Salaries-Overtime	7,507	1,977	7,883	
03-100-5160	Employee Insurance	34,249	34,148	39,255	
03-100-5165	IMRF	11,149	9,997	10,945	
03-100-5170	FICA	7,657	6,332	8,041	
03-100-5172	SUTA	185	190	185	
03-100-5180	Notice Publication	500	-	500	
03-100-5187	Operating Permits	15,000	15,000	15,000	
03-100-5200	Legal	3,200	3,200	3,200	
03-100-5204	Audit	2,500	1,941	2,500	
03-100-5206	Engineering	2,500	2,011	2,500	NPDES permit application; CMOM Plan
03-100-5210	Property Liability Insurance	10,294	6,766	11,100	Includes Max loss billing
03-100-5215	Work Comp Insurance	3,500	2,877	3,500	
03-100-5230	Postage	4,300	3,990	4,300	
03-100-5240	Office Supplies	1,500	717	1,500	
03-100-5245	Capital Outlay	53,000	61,622		see page 5 for capital detail
03-100-5255	Communications/ Telephone	3,000	2,344	3,000	incl wind turbine internet
03-100-5260	Computer Support	4,000	1,509	4,000	SCADA consultant
03-100-5265	Real Estate Taxes	5,000	5,411	5,500	
03-100-5280	Travel, Training, & Education	500	-	500	
03-100-5285	Vehicle Fuel	3,000	481	3,000	
03-100-5290	Vehicle Maintenance	4,000	271	4,000	

City of Tuscola

FY 2017 Sewer Fund Budget

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
03-100-5295	Utilities	53,500	54,710	53,500	Incr. for elect rate incr.
03-100-5315	Chemicals	15,000	5,899	15,000	
03-100-5345	Small Equipment	3,000	2,046	3,000	
03-100-5385	Laboratory Testing	3,000	2,185	3,000	
03-100-5395	Farm Expense	10,000	181	10,000	Includes Miscanthis Crop plan
03-100-5400	Sludge Disposal	3,500	-	3,500	
03-100-5420	Supplies & Parts	2,000	276	2,000	
03-100-5425	Repairs & Maintenance	50,000	48,371	40,000	Lift station pumps; add for wind turbine maintenance agreement
03-100-5499	Miscellaneous	500	300	500	
<u>Total Expenditures</u>		456,645	413,023	405,529	
<u>Revenues Over Expenditures</u>		198,355	234,100	249,471	

City of Tuscola

FY 2017 TIF Fund Budget

		<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
<u>Unrestricted TIF District</u>					
<u>Unrestricted Revenues:</u>					
04-750-4100	Property Tax-Unrestricted	1,295,000	1,305,843	1,392,500	
04-750-4300	Bond Revenue-Unrestricted	2,400,000	-	-	
04-750-4820	Interest-Restricted	250	-	-	
04-750-4830	Interest-Unrestricted	500	576	750	
04-750-4840	Interest-Loans-Unrestricted	15,000	12,690	15,000	
04-750-4900	Other Income	-	-	5,000	TEDI salary over contribution
TOTAL UNRESTRICTED REVENUES		\$ 3,710,750	\$ 1,319,109	\$ 1,413,250	
<u>Unrestricted Expenditures:</u>					
04-750-5100	Administration	-	2,038	-	
04-750-5110	Marketing Sites/ Advertising	-	37	-	
04-750-5130	Financing Costs- Interest	50,000	-	-	
04-750-5135	Financing Costs- Principal	475,000	-	-	
04-750-5140	Admin- Salaries- Regular	89,937	96,584	92,415	
04-750-5160	Admin- Employee Insurance	22,165	22,075	26,537	
04-750-5165	Admin- IMRF	10,217	8,962	9,624	
04-750-5170	Admin- FICA	6,880	6,633	7,070	
04-750-5172	Admin- SUTA	89	81	89	
04-750-5201	Professional Services	200,000	126,303	107,200	\$11,200 annual Attorney; Community Building, downtown restrooms; interstate exit design
04-750-5245	Capital Outlay	-	-	-	
04-750-5246	Vocational Technology Grant	150,000	150,000	150,000	
04-750-5247	Property Acquisition/ Site Prep	15,000	14,538	130,000	
04-750-5248	Building Rehabilitation	1,900,000	1,245,838	822,000	community building remodel; building rehab grants/loans; downtown restrooms, Flesors; senior center
04-750-5249	Public Works Improvements	330,000	166,491	37,000	S. Court St project, stoplight battery backups
04-750-5455	Interest Subsidies	400,000	233,053	400,000	Mall
04-750-5499	Other Non-Reportable Expens	100,000	-	-	Loan defaults
TOTAL UNRESTRICTED EXPENDITURES		\$ 3,749,288	\$ 2,072,633	\$ 1,781,935	

FY 2017 TIF Fund Budget

	<u>FY 2016 Budget</u>	<u>FY 2016 Actual</u>	<u>FY 2017 Budget</u>	<u>Budget Comments</u>
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Amishland Development (TIF 2)

Amishland Revenues:

04-775-4100	TIF 2 Property Tax	89,000	85,114	85,115	
04-775-4820	TIF 2 Interest	100	(194)	(100)	
TOTAL AMISHLAND REVENUES		\$ 89,100	\$ 84,920	\$ 85,015	

Amishland Expenditures:

04-775-5245	Capital Outlay	-	-	-	
04-775-5247	Property Acquisition/ Site Prep	-	20	100	tax bills on new lots
04-775-5248	Building Rehabilitation	-	-	-	
04-775-5249	Public Works Improvements	-	-	-	
TOTAL AMISHLAND EXPENDITURES		\$ -	\$ 20	\$ 100	

Barker/Prairie Street Development (TIF 3)

Barker/Prairie Street Revenues:

04-780-4100	TIF 3 Property Tax	16,025	20,028	28,450	
04-780-4820	TIF 3 Investment Interest	(200)	(1,127)	(1,000)	
04-780-4900	TIF 3 Other Income	-	-	-	
TOTAL BP3 REVENUES		\$ 15,825	\$ 18,901	\$ 27,450	

Barker/Prairie Street Expenditures:

04-780-5110	Advertising	500	-	-	
04-780-5201	Professional Services	50,000	42,734	35,500	
04-780-5247	Property Acquisition/ Site Prep	9,615	21,783	13,500	Tucker Agreement/Rebate
04-780-5249	Public Works Improvements	460,000	354,422	97,320	Justice Street
TOTAL BP 3 EXPENDITURES		\$ 520,115	\$ 418,939	\$ 146,320	
TOTAL TIF FUND REVENUES		\$ 3,815,675	\$ 1,422,930	\$ 1,525,715	
TOTAL TIF FUND EXPENSES		\$ 4,269,403	\$ 2,491,592	\$ 1,928,355	
TOTAL REVENUES OVER EXPENSES		\$ (453,728)	\$ (1,068,662)	\$ (402,640)	

City of Tuscola

FY 2017 Motor Fuel Fund Budget

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
05-100-4300	Bond Revenue				
05-100-4775	MFT Allotments	125,624	114,817	116,032	IML 12/15 est
05-100-4810	Grant Income	-	-	-	
05-100-4820	Restricted Investment Interest	250	101	250	
05-100-4830	Investment Interest	50	106	50	
05-100-4900	Other Income	-	-	-	
<u>Total Revenues</u>		125,924	115,024	116,332	
<u>Expenditures</u>					
05-100-5130	Bond Interest	20,837	22,837	17,815	
05-100-5135	Bond Principal	99,000	97,000	100,000	
05-100-5245	Capital Outlay	-	-	-	
05-100-5440	Street/Alley Improvements	-	-	-	annual Chip and tar maintenance (from General Fund)
<u>Total Expenditures</u>		119,837	119,837	117,815	
<u>Revenues Over Expenditures</u>		6,087	(4,813)	(1,483)	

Beginning Cash Balance	\$ 71,126.17
Add FY 17 Estimated revenues	\$ 116,332.00
Less Transfer to Debt Service	\$ (117,725.67)
Estimated ending cash balance	<u>\$ 69,732.50</u>

City of Tuscola

FY 2017 Library Budget

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
07-100-4100	Property Taxes	132,601	132,499	136,591	Levy passed 12/15
07-100-4230	Replacement Taxes	9,700	9,976	9,700	IML 12/15 estimate
07-100-4700	Library Charges	7,000	5,795	6,000	
07-100-4705	Copies & Faxes	3,000	3,544	3,000	
07-100-4710	Memorial Income	500	1,527	1,000	
07-100-4810	Grant Income	5,600	-	5,600	
07-100-4830	Interest	20	150	100	
07-100-4900	Other Income	1,000	1,673	1,000	
<u>Total Revenues</u>		159,421	155,164	162,991	
<u>Expenditures</u>					
07-100-5110	Advertising	100	40	100	
07-100-5140	Salaries- Regular	82,000	79,891	81,875	
07-100-5160	Employee Insurance	12,600	12,396	15,500	
07-100-5165	IMRF	5,400	5,313	6,050	
07-100-5170	FICA Taxes	6,300	5,986	6,270	
07-100-5172	SUTA Taxes	300	283	300	
07-100-5200	Legal Services	-	-	-	
07-100-5210	Property/Liability Insurance	2,475	1,650	2,500	Includes Max loss billing
07-100-5215	Work Comp Insurance	1,300	932	1,200	
07-100-5230	Postage	200	120	200	
07-100-5240	Office Supplies	200	109	200	
07-100-5241	Copier Supplies and Lease pmt	3,000	2,199	2,500	
07-100-5245	Capital Outlay		-		
07-100-5255	Communications/Telephone	1,500	1,759	1,800	
07-100-5260	Computer Support	500	654	500	
07-100-5280	Travel, Training and Education	1,000	40	1,000	
07-100-5295	Utilities	5,000	4,943	5,000	
07-100-5297	Internet Charges	1,350	824	1,350	
07-100-5345	Small Equipment	1,000	693	1,000	
07-100-5350	Automation	2,800	2,814	3,000	
07-100-5352	Memorial Expense	500	2,048	1,000	
07-100-5354	Books- Adult	10,000	8,449	10,000	
07-100-5355	Books-Juvenial	6,000	4,984	6,000	
07-100-5356	Videos- Adult	3,500	3,360	3,500	
07-100-5357	Videos- Juvenial	1,500	1,028	1,500	
07-100-5365	Periodicals & Magazines	1,100	974	1,200	
07-100-5420	Supplies	500	44	500	
07-100-5421	Processing Supplies	1,500	935	1,500	
07-100-5423	Janitorial / Lawn Maintenance	6,000	4,370	6,000	
07-100-5425	Repairs & Maintenance	10,000	5,789	10,000	
07-100-5426	Fire alarm Monitoring	575	564	600	
07-100-5450	Activity Programs	3,000	2,852	4,000	
07-100-5499	Miscellaneous	1,000	1,357	1,000	
<u>Total Expenditures</u>		172,200	157,398	177,145	
<u>Revenues Over Expenditures</u>		(12,779)	(2,234)	(14,154)	

City of Tuscola

FY 2017 Tourism Fund Budget

		<u>FY 2016</u> <u>Budget</u>	<u>FY 2016</u> <u>Actual</u>	<u>FY 2017</u> <u>Budget</u>	<u>Budget Comments</u>
<u>Revenues</u>					
06-100-4260	Hotel/Motel Tax	162,250	158,353	185,000	
06-100-4270	Event Income	14,850	14,240	14,850	
06-100-4810	Grant Income	13,250	8,871	13,250	
06-100-4830	Investment Interest	100	386	100	
06-100-4900	Other Income	500	1,500	500	
<u>Total Revenues</u>		190,950	183,350	213,700	
<u>Expenditures</u>					
06-100-5140	Salaries- Regular	37,468	38,525	38,217	
06-100-5150	Salaries- Overtime	2500	396	2500	
06-100-5160	Employee Insurance	2,589	10,747	10,000	
06-100-5165	IMRF Employer Contribution	4,256	3,679	4,341	
06-100-5170	FICA Employer Contribution	2,866	2,766	2,923	
06-100-5172	SUTA Expense	82	83	83.64	
06-100-5201	Professional Services	10,000	7,445	5,000	Logo development / implementation plan
06-100-5215	Work Comp & Liability Insurance	2,500	1,458	2,500	Includes Max loss billing
06-100-5110	Advertising	50,000	20,408	50,000	
06-100-5230	Postage	2,000	1,883	2,000	
06-100-5235	Community Marketing	25,000	12,199	30,000	
06-100-5237	Community Events	42,000	45,374	60,000	
06-100-5240	Office Supplies	1,500	1,213	1,500	
06-100-5245	Capital Outlay	-	0	-	
06-100-5255	Communications/Telephone	250	240	250	
06-100-5260	Computer Support	1000	249	1000	New Mac install
06-100-5280	Travel, Training & Education	500	137	500	
06-100-5283	Memberships/Subscriptions	2000	661	2000	including ASCAP
06-100-5295	Utilities	3000	1,573	3000	
06-100-5345	Small Equipment	3,000	3,899	7,500	Mac replacement; Christmas Décor
06-100-5420	Supplies & Parts	2500	106	2500	
06-100-5425	Repairs & Maintenance	5000	1,491	5000	billboard repairs
06-100-5455	Grants/Subsidies	25,000	19,524	10,000	
06-100-5499	Miscellaneous	500	0	500	
<u>TOTAL EXPENSES</u>		225,511	174,054	241,315	
<u>REV OVER (UNDER) EXP</u>		-34,561	9,296	-27,615	

Tuscola Tourism FY 2017 Marketing Plan

	Event Income 06-100-4270	Grant Income 06-100-4810	Grants to others 06-100-5455	Advertising 06-100-5110	Marketing 06-100-5235	Community Events 06-100-5237	Net Cost
Homecoming- TCHS Alumni			\$ 550				\$ 550
City wide Garage Sales- Spring and Fall				\$ 550			\$ 550
Easter Egg Hunt			\$ 500				\$ 500
Train Day Event			\$ 600				\$ 600
Pumpkins in the Park						\$ 500	\$ 500
Artists on the Prairie						\$ 200	\$ 200
Mall Advertising					\$ 13,000		\$ 13,000
Amishland CVB wide area marketing					\$ 5,000		\$ 5,000
Rural Life (2 shows)			\$ 3,000	\$ 2,000	\$ 1,000		\$ 6,000
Radio- WDWS							
Mailing to Donna's List							
Christmastown	\$ 2,000			\$ 750	\$ 500	\$ 2,500	
Radio Flyers				\$ 1,200			\$ 2,950
Print							
Miss Tuscola	\$ 3,000			\$ 1,200	\$ 500	\$ 2,500	\$ 1,200
Flyers							
Print							
Sparks in the Park	\$ 9,750			\$ 1,500	\$ 1,000	\$ 43,000	
Radio Flyers				\$ 1,000			\$ 36,750
Print							\$ 1,050
Spring Fling			\$ 550	\$ 900			
Advertising							
High Heel Dash			\$ 500	\$ 250			\$ 750
Advertising				\$ 26,500			\$ 13,250
IMAP Grant Plan	\$ 100	\$ 13,250					
Abundant Market				\$ 900	\$ 500	\$ 4,800	
Radio Flyers				\$ 1,500			\$ 7,600
Print							
Downtown Historical Project					\$ 5,000		\$ 5,500
Signage					\$ 500		
Printed tour							
Hotel Market				\$ 500			\$ 500
Printed insert							
Furniture Market				\$ 1,500			
Cronus worker directory flyer					\$ 500		\$ 2,000
On-line ads				\$ 500			\$ 500
Shopping Radio Ad package				\$ 1,500			\$ 1,500
Library Movie Nights						\$ 1,500	\$ 1,500
Billboards/Signage							
Lamar (36 & 157)				\$ 4,420			
New vinyl				\$ 1,000			
State tourist directional signage			\$ 420				\$ 5,840
Total Planned	\$ 14,850	\$ 13,250	\$ 6,120	\$ 47,670	\$ 27,500	\$ 55,500	
Total Budget	\$ 14,850	\$ 13,250	\$ 10,000	\$ 50,000	\$ 30,000	\$ 60,000	
Unplanned available	\$ -	\$ -	\$ 3,880	\$ 2,330	\$ 2,500	\$ 4,500	

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